

Prateek V | 33 | Bengaluru | +91-9632340358 | prtkv91@gmail.com

I am a dynamic and results-oriented professional with over 8 years of comprehensive experience in operations management, product development, and data analytics within diverse industries. Skilled in deploying advanced data analytics tools and technologies, including proficiency in Python, R, and Zoho Analytics, to drive business decisions and improve financial outcomes.

Education		
Year	Degree	Institute/School
2019	M.B.A	Indian Institute of Management, Sirmaur
2018	Certificate	SDA Bocconi, Italy (IIP)
2014	B.E.	J.S.S Academy of Technical Education, Bengaluru
Work Experience		
RK Group, Great Kapital('GK'), Program Lead [May'22-Present]		
Operations <ul style="list-style-type: none">Responsible for day-to-day operations for all the programs (10 listed companies) under GK with a total revenue of ~2000cr.Coordinated with senior members of the clients Treasury, Procurement & Finance teams to understand and create systems to enable seamless procurement process.Achieved ~95% on-time payments to MSME vendors.Managed a team of 15 members, including 5 program managers.Created detailed SOPs for each program, helped identify redundant tasks and automated them with the help of tech team.		
Product Development <ul style="list-style-type: none">Collaborated with implementation partners to deploy D365 F&O in the company. (Client's license, GK used Zoho Books)Worked with Internal tech team to leverage the data management framework in D365 F&O to automate accounting of sales & purchases in Zoho Books.Worked with internal tech team to develop tools to help with faster transaction processing, reduced TAT by 300%, allowed program managers to manage multiple programs.Developed a script using python to OCR over 5000 invoices in PDF format, clean the data and record transactions in Zoho Books		
Analytics <ul style="list-style-type: none">Implemented Zoho Analytics (End-to-End) to automate reporting & to provide visibility to senior management, clients on the performance of my team.Saved ~2000 Man-Hours (2 hours/day/manager) by creating reports using SQL & Zoho Analytics.		
RK Group, Kalandri Capital, Operations Manager [July'20- May'22]		
Operations <ul style="list-style-type: none">Responsible for day-to-day operations of the NBFC, including disbursements, payments and post disbursement activities.		

- Managed a team of **5**, with a loan book **>150cr**.
- Responsible for conduct of KYC, RBI related and other regulatory compliances.
- Responsible for daily & monthly MIS reports, and RBI related data submissions.
- Assisted senior management's fund-raising efforts through **NCDs (~75crs)**.
- Assisted senior management with CRISIL's credit rating process (building projections, collating data related to **~14000 loans** (using python), Company was assigned a **BBB/Stable rating**.

Product Development

- Created **BRD** with wireframes (**Figma**) to help develop companies loan management system.
- Worked with ONFN (LMS provider) to create a custom **LMS** for Kalandri. (Company had a number for bespoke products including **off-balance sheet vendor financing & revenue-based financing**)

RK Group [July'20-Present]

- **SPOC** for a JV with **India's leading fashion retailer** to enable the sales of the retailer's inventory on e-commerce platforms. Enabled coordination between Legal, ecommerce, warehousing & finance/accounting departments. The JV added **~500 cr** to groups topline.
- **SPOC** for a JV with an **Indian unicorn valued at ~\$3.3 billion** to enable the sale of used cars. Enabled coordination between legal, ecommerce, finance/accounting departments. The JV added **~50cr** to the group's bottom line.

Mediweave

- Managed warehouses, Amazon seller accounts, advertisements for Mediweave (Brand dealing with Covid prevention products) after sudden departure of business head, Generated **~2.5cr** in sales.
- Assisted in the trademark application process for Mediweave, ensuring compliance & protection of intellectual property.
- Managed, import, inward and sales of **~28cr** oxygen concentrators during the second covid wave.

Previous Work Experience

- K12 Techno Services Private Limited – Operations Manager – March'19 – May'20
- Azim Premji Foundation – Marketing Intern – April'18 – June'18
- Devsquare India Private Limited – QA – June'14 – June'17

Skills

- Data Analytics (Excel, Python, R, Zoho Analytics).
- Marketplace operations (Account Management, advertisement)
- Google Ads, Facebooks Ads

References

1. Siddhartha Basu – COO & Co-Founder – Great Kapital – +918447789699
2. Badri Seetharaman – Head of Sales & Co-Founder – Great Kapital – +919916247056
3. Rajashri Bhat – HR –RK Group – +919916159065

